

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2017

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
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## Independent Auditors' Report

To the Board of Trustees  
 Children's Cardiomyopathy Foundation, Inc.  
 Tenafly, New Jersey

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Children's Cardiomyopathy Foundation, Inc., (a nonprofit organization) (the "Organization"), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Trustees  
Children's Cardiomyopathy Foundation, Inc.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children's Cardiomyopathy Foundation, Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Nisivocia LLP*

Mt. Arlington, New Jersey  
April 7, 2018

CHILDREN'S CARDIOMYOPATHY FOUNDATION  
STATEMENT OF FINANCIAL POSITION  
DECEMBER 31, 2017

ASSETS

Cash and cash equivalents	\$ 1,051,085
Investments	<u>1,367,052</u>
Total assets	<u><u>\$ 2,418,137</u></u>

NET ASSETS

Unrestricted net assets	<u>\$ 2,418,137</u>
Total net assets	<u><u>\$ 2,418,137</u></u>

CHILDREN'S CARDIOMYOPATHY FOUNDATION  
STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2017

Revenue and other support:	
Contributions	\$ 163,880
Fundraising	764,555
Merchandise sales	987
Interest and dividends	35,776
Realized and unrealized gain on investments	191,335
Total revenue and other support	<u>1,156,533</u>
Expenses:	
Program services:	
Education	103,078
Patient support	71,993
Research	346,606
Advocacy	81,716
Total program services	<u>603,393</u>
Supporting services:	
Management and general	88,619
Fundraising	289,261
Total expenses	<u>981,273</u>
Change in net assets	175,260
Net assets, beginning of year	<u>2,242,877</u>
Net assets, end of year	<u>\$ 2,418,137</u>

CHILDREN'S CARDIOMYOPATHY FOUNDATION  
STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2017

	Program Services				Total Program Services	Supporting Services		Total
	Education	Patient Support	Research	Advocacy		Management and General	Fundraising	
Salaries	\$ 67,826	\$ 47,293	\$ 21,896	\$ 41,114	\$ 178,129	\$ 42,139	\$ 94,583	\$ 314,851
Payroll taxes	5,485	3,825	1,771	3,325	14,406	3,407	7,649	25,462
Total personnel services	73,311	51,118	23,667	44,439	192,535	45,546	102,232	340,313
Special events							187,029	187,029
Filing fees						4,134		4,134
Legal and professional fees						9,803		9,803
Subscriptions	1,882	1,312	607	1,141	4,942			4,942
Website expense	2,477	1,728	800	1,502	6,507			6,507
Education and awareness	11,543				11,543			11,543
Advocacy				33,706	33,706			33,706
Travel and entertainment						4,974		4,974
Patient support and outreach		16,907			16,907			16,907
Research grants			233,282		233,282			233,282
Medical conferences	12,937		87,322		100,259			100,259
Bank processing fees						8,872		8,872
Telephone and internet						4,414		4,414
Insurance						5,511		5,511
Office expense	620	620	620	620	2,480	826		3,306
Office supplies	308	308	308	308	1,232	411		1,643
Storage rental						4,128		4,128
Total expenses	\$ 103,078	\$ 71,993	\$ 346,606	\$ 81,716	\$ 603,393	\$ 88,619	\$ 289,261	\$ 981,273

SEE ACCOMPANYING NOTES TO FINANCIAL STATEMENTS

CHILDREN'S CARDIOMYOPATHY FOUNDATION  
STATEMENT OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2017

Cash flows from operating activities:	
Change in net assets	\$ 175,260
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Realized gain on investments	(27,704)
Unrealized gain on investments	(163,631)
Net cash used in operating activities	<u>(16,075)</u>
 Cash flows from investing activities:	
Purchase of investments	(17,792)
Proceeds from sale of investments	386,375
Dividends reinvested	(5,163)
Net cash provided by investing activities	<u>363,420</u>
 Net increase in cash and cash equivalents	347,345
 Cash and cash equivalents, beginning of year	<u>703,740</u>
 Cash and cash equivalents, end of year	<u>\$ 1,051,085</u>
 Supplemental disclosure of noncash flow information:	
Unrealized gain on investments	<u>\$ 163,631</u>



CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017

Note 1 - Nature of Activities

Children's Cardiomyopathy Foundation, Inc.'s (the "Organization") primary purpose is to raise funds to support research for the causes and treatments of pediatric cardiomyopathy, and secondly, to educate and support patients and healthcare professionals, and raise awareness of the disease among lawmakers and the general public.

Note 2 - Summary of Significant Accounting Policies

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. A summary of the significant accounting policies followed by the Organization in the preparation of the accompanying financial statements is set forth below:

Basis of Presentation

The Organization prepares its financial statements in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC), *Accounting for Contributions Received and Made*, and *Financial Statements of Not-for-Profit Organizations*. *Financial Statements of Not-for-Profit Organizations*, establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified for accounting and reporting purposes into three net asset categories. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. *Accounting for Contributions Received and Made*, requires that unconditional promises to give be recorded as receivables and revenue and requires the organization to distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions.

Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted net assets are resources representing the portion of expendable funds available for support of the Organization's programs and activities. These resources are not subject to donor-imposed stipulations.

Temporarily restricted net assets are net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. There were no temporarily restricted net assets at December 31, 2017.

Permanently restricted net assets are assets subject to donor-imposed stipulations to be maintained permanently by the Organization. There were no permanently restricted net assets at December 31, 2017.

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(Continued)

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Revenue and Support Recognition

Contributions are recognized as revenue and receivables when they are received or unconditionally pledged. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received. The Organization accounts for funds received in advance of their usage as deferred revenue in the statement of financial position.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. However, if the donor restriction is satisfied during the accounting period in which the gift was received, the gifts are reported as unrestricted contributions in the statement of activities.

Functional Expenses

Expenses are charged to each program based on direct expenditures incurred. Any program expenditures not directly chargeable are allocated to programs based on units of service and support costs are allocated to programs based on time spent. Program expenses are those related to program activities. Management and general expenses relate to administrative costs associated with the administration of those programs. Fundraising expenses include the direct costs of special events and the allocation of employees' salaries and other costs involved in fundraising and special events based on methods considered by management to be reasonable.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts of assets and liabilities, revenue and expenses and changes therein, and disclosures of contingent assets and contingent liabilities and accompanying notes. It is reasonably possible that the Organization's estimates may change in the near term.

Cash and Cash Equivalents

The Organization considers all highly liquid investing instruments purchased with an original maturity of three months or less to be cash equivalents.

Investments

The Organization follows FASB ASC, *Accounting for Certain Investments Held by Not-for-Profit Organizations*. Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. The fair value of investments is determined by reference to quoted market prices. Investment income or loss (including interest and dividends) and gain on sale of investments are included in the statement of activities unless the income or loss is restricted by donor or law.

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(Continued)

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Investments (Cont'd)

Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by the passage of time or by use) in the reporting period in which the income and gains are recognized. Fair market value, at acquisition or contribution, as well as at subsequent dates, is determined based on quoted market prices as provided by the investment advisors.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Organization to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Income Tax Status

The Organization is a not-for-profit organization that is exempt from federal income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. The Organization is also exempt under Title 15 of the State of New Jersey *Corporations and Associations Not-for-Profit Act*. The Organization is also exempt under Article 7-A of the Executive Law (Article 7-A) of the State of New York. Accordingly, no provision for federal or state income tax has been presented in the accompanying financial statements.

The Organization follows the provisions of FASB ASC, *Income Taxes*. The standard prescribes a minimum recognition threshold and measurement methodology that a tax position taken or expected to be taken in a tax return is required to meet before being recognized in the financial statements. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition related to those tax positions.

The Organization does not expect a significant increase or decrease to the total amounts of unrecognized tax positions during the year ended December 31, 2017. However, the Organization is subject to audit by tax authorities, including a review of its nonprofit status which management believes would be upheld upon examination. The Organization believes that it has appropriate support for the positions taken on its tax returns. Nonetheless, the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year.

The Organization files informational returns with the federal and two state governments on an annual basis – Form 990 with the Internal Revenue Service, and the applicable form with each state. These returns are subject to examinations at any time within statutorily defined periods from the latest filing date for federal and for each state jurisdiction.

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(Continued)

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Donated Services

The Board of Trustees makes significant contributions of time relative to general management and operations of the Organization. These donated services are not reflected in the financial statements for the years ended December 31, 2017, as they do not meet the criteria for recognition as contributed services in accordance with U.S. generally accepted accounting principles.

Fair Value Measurements

In accordance with FASB ASC, *Fair Value Measurements and Disclosures*, fair value is defined as a market-based measurement, not an entity-specific measurement. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability). A fair value measurement assumes that the transaction to sell the asset or transfer the liability either occurs in the principal market (or in its absence, the most advantageous market) for the asset or liability.

The Fair Value Measurements Topic of the FASB ASC establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value focuses on the price that would be received to sell the asset or paid to transfer the liability regardless of whether an observable market price existed (an exit price). An exit price valuation will include margins for risk even if they are not observable. As the Organization is released from risk, the margins for risk will also be released through net realized capital gains (losses) in net income. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(Continued)

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Fair Value Measurements (Cont'd)

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Level 3 assets and liabilities measured at fair value are based on one or more of three valuation techniques:

- Market approach - Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
- Cost approach - Amount that would be required to replace the service capacity of an asset (i.e., replacement cost);
- Income approach - Techniques that convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing models, and lattice models).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. For some assets and liabilities, observable market transactions or market information may be available. For other assets and liabilities, observable market transactions and market information might not be available. When a price for an identical asset or liability is not observable, a reporting entity measures fair value using another valuation technique that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs. Because fair value is a market-based measurement, it is measured using the assumptions that market participants would use when pricing the asset or liability, including assumptions about risk. As a result, a reporting entity's intention to hold an asset or settle or otherwise fulfill a liability is not relevant when measuring fair value.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at December 31, 2017.

*Cash and cash equivalents:* the carrying amounts approximate fair value due to the short-term maturity of these instruments.

*Common stocks:* The carrying amounts are stated at the value at the closing price reported in the active market in which the individual securities are traded.

*Mutual funds:* The carrying amounts are valued at the net asset value (NAV) of shares held by the Organization at year end.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(Continued)

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Fair Value Measurements (Cont'd)

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the Organization's investments and the amounts reported in the statement of financial position and the statement of activities.

Credit Risk and Concentrations

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist primarily of cash and cash equivalents. At times, amounts invested with financial institutions may be in excess of federally insured limits. The Organization invests with reputable financial institutions to limit their exposure and has not experienced any losses in such accounts. As a result, management believes it is not exposed to any significant risk related to cash and cash equivalents.

New Pronouncements

In August 2016, the FASB issued ASU 2016-14, "*Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities*" to improve the current net asset classification requirements and the information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. The amendments in ASU 2016-14 are effective for nonprofit entities for fiscal years beginning after December 15, 2017 and for interim periods within fiscal years beginning after December 15, 2018. The amendments in this update should be applied retrospectively. The Organization is currently evaluating the impact of this standard.

Subsequent Events

Management has reviewed subsequent events and transactions that occurred after December 31, 2017 through the date of the independent auditors' report and the date the financial statements were available to be issued, April 7, 2018. The financial statements include all events or transactions, including estimates, required to be recognized in accordance with generally accepted accounting principles. Management has determined that there are no unrecognized subsequent events that require additional disclosure.

CHILDREN'S CARDIOMYOPATHY FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017  
(Continued)

Note 3 - Investments

The following financial instruments, measured on a recurring basis, are carried at fair value in the Organization's financial statements. The fair value disclosures include information regarding the valuation of the Organization's investments at December 31, 2017:

	<u>Cost Basis</u>	<u>Fair Market Value (Level 1)</u>	<u>Unrealized Gains (Losses)</u>
Equity securities by sector:			
Financial	\$ 1,385	\$ 5,131	\$ 3,746
Healthcare	103,826	220,615	116,789
Total equity securities by sector	<u>105,211</u>	<u>225,746</u>	<u>120,535</u>
Mutual funds:			
Value funds	187,449	236,613	49,164
Blend funds	560,734	723,332	162,598
Fixed income funds	181,911	181,361	(550)
Total mutual funds	<u>930,094</u>	<u>1,141,306</u>	<u>211,212</u>
Total investments	<u>\$ 1,035,305</u>	<u>\$ 1,367,052</u>	<u>\$ 331,747</u>

Investment activity at December 31, 2017 is comprised of the following:

Beginning balance	\$1,539,137
Purchases	17,792
Sales	(386,375)
Dividend income reinvested	5,163
Realized gain on investments	27,704
Unrealized gain on investments	<u>163,631</u>
Ending balance	<u>\$1,367,052</u>

Return on investments at December 31, 2017 is comprised of the following:

Interest and dividend income	\$ 35,776
Realized gain on investments	27,704
Unrealized gain on investments	<u>163,631</u>
Ending balance	<u>\$ 227,111</u>